



PLUMBING • HEATING • HVAC • WATER SYSTEMS • HARDWARE
 8323 Pulaski Highway / Baltimore, MD 21237
 410-574-0010 / FAX 410-687-5723
www.northeastern.com

Credit Application and Billing Instructions
 (Confidential)

PAGE ONE OF TWO / REV. 9/01

Branch _____ Salesperson _____
 Account # _____ Date _____

Legal Name of Business (Purchaser) _____
 Street Address _____ City _____ State _____ Zip _____
 Mailing Address _____ City _____ State _____ Zip _____
 Office Phone _____ Fax # _____ Mobile # _____ Home # _____

Years in Business _____ E-Mail _____ HVAC# _____ CFC# _____

Fed ID# _____ [] Corp, state incorporated: _____ [] Sole Proprietorship [] Partnership [] LLC [] Other

How did you hear about us? _____ Your Company's Yearly Sales Volume \$ _____

Are your financial records available for the last two accounting periods? Total Estimated Monthly Purchases \$ _____

[] Yes [] No If yes, please furnish most rent copy. Anticipated Northeastern Monthly Purchases (not a requested credit line) \$ _____

I/we the undersigned, agree to pay all sums due Northeastern Supply Inc. (hereinafter "N/E") according to the terms stated on N/E invoices, said terms being incorporated by reference herein and made apart hereof, and Purchaser further agrees to pay 2% per month service charge on all amounts not paid within thirty (30) days from the twenty-fifth (25) day of the month in which the items were originally billed, minimum service charge \$1.00. Purchaser agrees that returned materials may be subject to a restocking charge. Purchaser will pay, in addition to the amount due on the account, attorney's fees of thirty-three and one third percent (33 1/3%) of the amount due on the account at the time the account is turned over to an attorney or collection agency for collection, as well as all other incidental costs of collection, and further agrees that N/E shall have the right to choose at its option the jurisdiction and venue wherein to bring any legal proceeding to enforce any term or condition of the agreement between Purchaser and N/E and waives any and all objections to the jurisdiction and venue so chosen. The law of the jurisdiction so chosen shall be applicable law in any litigation brought hereunder. Should any part of this Agreement be found to be invalid or unenforceable the remaining portions shall remain in full force and effect.

The undersigned certifies the information given on this application to be correct and that it is submitted for the purpose of obtaining credit, and authorizes you to inquire of creditors, banks, and other references and allow you to answer questions from others about your credit experience with us.

For and in consideration of Northeastern Supply Inc., (hereinafter "N/E") extending credit at the request of the Purchaser, the Undersigned personally guarantee(s) to N/E the payment of any obligation of the Purchaser, its successors and assigns, and the Undersigned hereby agrees to pay N/E on demand without offset, any sum which may become due to N/E by the Purchaser whenever the Purchaser shall fail to pay the same, and further agree(s) to pay N/E attorney's fees of thirty-three and one third percent (33 1/3%) of the amount due on the account at the time the account is turned over to an attorney or collection agency for collection, as well as all other incidental costs of collection, and further agree(s) that N/E shall have the right to choose, at its option, the jurisdiction and venue wherein to bring any legal proceeding to enforce any term or condition of the agreement between N/E and the Undersigned and waive(s) any and all objections to the jurisdiction and venue so chosen. The law of the jurisdiction so chosen shall be the applicable law in any litigation brought hereunder. Should any part of this Agreement be found to be invalid or unenforceable, the remaining portions shall remain in full force and effect. This guarantee shall remain in effect until all outstanding balances, including finance charges, late fees, attorney's fees, or any other charges have been paid in full. The incorporation, merger, reorganization, dissolution, insolvency, sale or any other change in status of the Purchaser shall not operate as a termination of this Guarantee and it shall continue to be effective for any credit extended by N/E to any successor, assign, or other related entity of Purchaser. To the extent permitted by law, the Undersigned hereby agree(s) to waive any Homestead exemption to which they might otherwise be entitled, notice of acceptance hereof, notice of presentment, demand, non-payment, dishonor and protest, and consent(s) to and waive(s) notice of any modification, amendment or extension of the terms of the credit agreement hereby guaranteed.

The Undersigned authorizes N/E to investigate the credit and financial responsibility of the Undersigned in an effort to evaluate credit worthiness prior to granting credit to the Purchaser and periodically thereafter until the Purchaser's account is paid in full and closed.

It is understood that this Guarantee is given without prejudice to any other collateral, right or security which N/E has or may obtain, including rights under a bond or bonds, or mechanic's liens. The undersigned agree(s) and consent(s) that facsimile signatures shall be deemed original signatures for all purposes in connection herewith.

Signature _____ SS # _____ Print Name _____
 Signature _____ SS # _____ Print Name _____
 Signature _____ SS # _____ Print Name _____

Accepted by _____, a Northeastern Supply, Inc. representative. Date _____

REFERENCES/PRIMARY SUPPLIERS:

1 Name _____ Avg Monthly Purchase _____ Account # _____
 Address _____ Phone _____ Fax _____

2 Name _____ Avg Monthly Purchase _____ Account # _____
 Address _____ Phone _____ Fax _____

3 Name _____ Avg Monthly Purchase _____ Account # _____
 Address _____ Phone _____ Fax _____

Bank Name _____ Account # _____

Address _____ Phone _____

Surety company used on jobs requiring bonds _____ Phone _____

PRINCIPAL OWNER(S) OR OFFICER(S):

| Name | Title | Resident Address | Resident Phone | Social Security # |
|------|-------|------------------|----------------|-------------------|
| | | | | |
| | | | | |
| | | | | |

PLEASE PLACE AN "X" IN THE SIC CODE BOX FOR YOUR PRIMARY BUSINESS AND A CHECK MARK IN THE SIC CODE BOX FOR A SECONDARY BUSINESS DESCRIPTION THAT APPLIES

| | | | | | | | | |
|--------------------------|-----------|--|--------------------------|-----------|--|--------------------------|-----------|------------------------------------|
| <input type="checkbox"/> | 1711-0000 | Plumbing, heating, air-conditioning | <input type="checkbox"/> | 1711-0400 | Heating and air conditioning contractor | <input type="checkbox"/> | 7699-0300 | Boiler and heating repair services |
| <input type="checkbox"/> | 1711-0100 | Boiler and furnace contractor | <input type="checkbox"/> | 1711-0401 | Mechanical contractor | <input type="checkbox"/> | 5074-0000 | Supply House |
| <input type="checkbox"/> | 1711-0101 | Boiler maintenance contractor | <input type="checkbox"/> | 1711-0402 | Process piping contractor | <input type="checkbox"/> | 6500-0000 | Apartment / Real Estate |
| <input type="checkbox"/> | 1711-0102 | Biler setting contractor | <input type="checkbox"/> | 1711-0403 | Solar energy contractor | <input type="checkbox"/> | 5251-0000 | Hardware Store |
| <input type="checkbox"/> | 1711-0103 | Heating systems repair and maintenance | <input type="checkbox"/> | 1711-0404 | Ventilation and duck work contractor | <input type="checkbox"/> | 1623-0000 | Utility / Excavating Contractor |
| <input type="checkbox"/> | 1711-0104 | Hydronics heating contractor | <input type="checkbox"/> | 1711-0405 | Warm air heating and air conditioning contractor | <input type="checkbox"/> | 1700-0000 | Kitchen / Bath Dealer |
| <input type="checkbox"/> | 1711-0200 | Plumbing contractor | <input type="checkbox"/> | 1711-9901 | Refrigeration contractor | <input type="checkbox"/> | 1500-0000 | Builder |
| <input type="checkbox"/> | 1711-0201 | Septic system construction | <input type="checkbox"/> | 1781-0000 | Water well drilling | <input type="checkbox"/> | 1711-9900 | Water Conditioning |
| <input type="checkbox"/> | 1711-0300 | Sprinkler contractor | <input type="checkbox"/> | 1781-9901 | Geothermal drilling | <input type="checkbox"/> | 2039-000 | Industrial User |
| <input type="checkbox"/> | 1711-0301 | Fire sprinkler system installation | <input type="checkbox"/> | 1781-9902 | Servicing, water wells | <input type="checkbox"/> | | Other _____ |
| <input type="checkbox"/> | 1711-0302 | Irrigation sprinkler system installation | | | | | | |

Were any of the principals in business before? [] Yes [] No If so, give name of business and reason for discontinuing: _____

Your Purchasing Agent (or person you'd like us to contact regarding sales) _____

Accounts Payable Clerk (or person you'd like us to contact regarding payment) _____

Work from: [] Home [] Shop Number of employees _____ Purchase orders required? [] Yes [] No Job name required? [] Yes [] No

Number of invoices required? _____ Tax Exempt? [] Yes [] No If yes, please attach exemption certificate.

Other Special Billing Instructions:

